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# CUSTOMER SERVICE DAY

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ALL ANSWERS ARE IN THE TEXT ON PAGE 2.

## THE READING / TAPESCRIPT

Customer Service Day is on January the 17th. At least, it is in America. Not sure about the rest of the world. This is a day for companies and businesses to reflect on the importance of providing good customer service. It's also a day for customer service managers and staff to explore new ways to keep the customer happy. This is the day when the customer really is always right. If everything goes according to plan on Customer Service Day, customers will come again, and again, and again. Staff should always go the extra mile for customers and remember that service is always with a smile. Customer Service Day is also the time for thank their hardest-working bosses to customer service representatives.

What do you think of Customer Service Day? Don't you think it should be every day? When we look at TV, the Internet or magazines, there are hundreds of ads that tell us how special customers are. How many ads and TV commercials really make you feel important? Perhaps it's a good time for customers (that's you) to complain if you don't get good service. You could remind the sales staff what day it is! If that doesn't work, ask them if they really think "Customer is King". Are companies most interested in "keeping the customer satisfied," or are they just interested in profits? Have you ever visited a customer care website or phoned a freephone customer service number? Have you ever complained about poor service? Did it work?

## **PHRASE MATCH**

#### Match the following phrases from the article.

#### Paragraph 1

1.	Not sure about the	а.	the customer happy
2	reflect on the importance of providing	b.	mile for customers
3.	explore new ways to keep	с.	according to plan
4.	If everything goes	d.	rest of the world
5.	Staff should always go the extra	e.	with a smile
6.	service is always	f.	good customer service

#### Paragraph 2

1. you think it should in profits а.

- hundreds of ads that tell us how 2
- 3. complain if you don't
- remind the sales staff 4.
- just interested 5.
- 6. phoned a freephone customer

- what day it is b.
- с. special customers are
- d. be every day
- е. service number
- f. get good service

#### LISTENING GAP FILL

Customer Service Day is on January the 17th. \_\_\_\_\_\_America. Not sure about the rest of the world. This is a day for companies and businesses \_\_\_\_\_\_\_ importance of providing good customer service. It's also a day for customer service managers and staff to \_\_\_\_\_\_\_ to keep the customer happy. This is the day when the customer really is always right. If everything \_\_\_\_\_\_\_ plan on Customer Service Day, customers will come again, and again, and again. Staff should always \_\_\_\_\_\_ for customers and remember that service is always with a smile. Customer Service Day is also the time for bosses \_\_\_\_\_\_\_ hardest-working customer service representatives.

What do you think of Customer Service Day? Don't \_\_\_\_\_\_\_ be every day? When we look at TV, the Internet or magazines, there are hundreds \_\_\_\_\_\_\_ how special customers are. How many ads and TV commercials really make you feel important? Perhaps it's \_\_\_\_\_\_ customers (that's you) to complain if you don't get good service. You could remind the sales staff \_\_\_\_\_\_\_! If that doesn't work, ask them if they really think "Customer is King". Are companies most interested in "keeping the customer satisfied," or are \_\_\_\_\_\_\_ in profits? Have you ever visited a customer care website or phoned a freephone customer service number? Have you \_\_\_\_\_\_ about poor service? Did it work?

## WHILE READING / LISTENING GAP FILL

#### Put the words into the gaps in the text.

Customer Service Day is on January the 17th. At \_\_\_\_\_, it is in America. Not about the rest of the world. This is reflect a day for companies and businesses to \_\_\_\_\_ on the extra importance of providing good customer service. It's also a day for smile customer service managers and staff to explore new ways to plan the customer happy. This is the day when the customer really is always right. If everything goes according to least \_\_\_\_\_\_ on Customer Service Day, customers will come thank again, and again, and again. Staff should always go the sure \_\_\_\_\_ mile for customers and remember that service is keep always with a \_\_\_\_\_. Customer Service Day is also the time for bosses to their hardest-working customer service representatives.

What do you think of Customer Service Day? Don't you think it be every day? When we look at TV, the Internet or feel magazines, there are hundreds of \_\_\_\_\_ that tell us how satisfied special customers are. How many ads and TV commercials really ads make you important? Perhaps it's a good time for visited customers (that's you) to \_\_\_\_\_\_ if you don't get good service. You could remind the sales staff what day it is! If that really doesn't work, ask them if they \_\_\_\_\_\_ think "Customer is should King". Are companies most interested in "keeping the customer poor \_\_\_\_\_," or are they just interested in profits? Have you ever complain \_\_\_\_\_ a customer care website or phoned a freephone customer service number? Have you ever complained about \_\_\_\_\_ service? Did it work?

## **CHOOSE THE CORRECT WORD** Delete the wrong word in each of the pairs of *italics*.

Customer Service Day is on January the 17th. At *last / least*, it is in America. Not sure about the *rest / resting* of the world. This is a day for companies and businesses to *reflection / reflect* on the importance of providing good customer service. It's also a day for customer service managers and staff to *explore / exploring* new ways to keep the customer happy. This is the day when the customer *reality / really* is always right. If everything goes according to plan on Customer Service Day, customers will come again, and again, and *once / again*. Staff should always go the extra *mile / smile* for customers and remember that service is always with a *frown / smile*. Customer Service Day is also the time for bosses to thank their hardest-working customer service representatives.

What do you think of Customer Service Day? *Doesn't / Don't* you think it should be every day? When we look at TV, the Internet or magazines, there are hundreds *for / of* ads that tell us how special customers are. How many ads and TV commercials really *get / make* you feel important? Perhaps it's a good time for customers (that's you) to complain if you don't *make / get* good service. You could *remind / reminder* the sales staff what day it is! If that doesn't work, ask them if they really think "Customer is King". Are companies most interested in "keeping the customer *satisfied / satisfying*," or are they just interested in profits? Have you ever visited a customer *care / caring* website or phoned a freephone customer service? Did it work?

## **MULTIPLE CHOICE**

Customer Service Day is on January the 17th. At (1) \_\_\_\_\_, it is in America. Not sure about the rest of the world. This is a day (2) companies and businesses to reflect on the importance of providing good customer service. It's also a day for customer service managers and (3) \_\_\_\_\_ to explore new ways to keep the customer happy. This is the day when the customer really is always right. If everything goes according to (4) \_\_\_\_\_ on Customer Service Day, customers will come again, and again, and again. Staff should always go the extra mile for customers and (5) \_\_\_\_\_ that service is always with a smile. Customer Service Day is also the time for bosses to (6) their hardest-working customer service representatives.

What do you think of Customer Service Day? Don't you think it should be (7) \_\_\_\_\_ day? When we look at TV, the Internet or magazines, there are hundreds of ads that tell us how special customers are. How (8) \_\_\_\_\_ ads and TV commercials really make you feel important? Perhaps it's a good time for customers (that's you) to complain if you don't (9) good service. You could remind the sales staff what day it is! If that doesn't work, ask them if they really think "Customer is King". Are companies most (10) \_\_\_\_\_ in "keeping the customer satisfied," or are they just interested in profits? Have you ever visited a customer (11) \_\_\_\_\_ website or phoned a freephone customer service number? Have you ever complained about (12) service? Did it work?

#### Put the correct words from this table into the article.

(b) less

(b) for

(b) staffing

- 1. (a) lost
- 2. (a) with
- 3. (a) stuff

7.

- 4. (b) plans (a) plan
- 5. (a) remember (b) memory 6.
  - (a) thanks you (b) thanks
    - (a) every (b) all
- 8. (a) much (b) many 9.
  - (a) make (b) be
- 10. (a) interesting (b) interest
- 11. (a) careful (b) caring 12. (a) poverty (b) poor

- (c) lesser (d)
  - (d) so

least

whole

most

present

interested

- (c) to (c) staff (d) stuffing
- (c) planned (d) planning
- memorize (d) reminder (c)
- (c) thankful (d) thank
- (c) each
- (c) more
- (c) get
- (d) (c) interests (d)
  - (d) cares
- (c) care (c) poorly
  - (d) poorest

(d)

(d)

## **SPELLING** Spell the jumbled words (from the text) correctly.

#### Paragraph 1

- 1. reflect on the importance of <u>gpvirniod</u> good customer service
- 2. <u>elxoerp</u> new ways to keep the customer happy
- 3. If everything goes <u>racdgnoci</u> to plan
- 4. Staff should always go the extra <u>lime</u> for customers
- 5. service is always with a <u>mleis</u>
- 6. thank their <u>etshdar</u>-working customer service representatives

#### Paragraph 2

- 7. hundreds of ads that tell us how <u>alciesp</u> customers
- 8. <u>dinrem</u> the sales staff what day it is
- 9. Customer is <u>niKg</u>
- 10. keeping the customer detsaisfi
- 11. a customer care <u>bwietse</u>
- 12. Have you ever <u>ocdmneplai</u> about poor service

## PUT THE TEXT BACK TOGETHER

#### Number these lines in the correct order.

- ( ) website or phoned a freephone customer service number? Have you ever complained about poor service? Did it work?
- ( ) happy. This is the day when the customer really is always right. If everything goes according to plan
- ( ) day? When we look at TV, the Internet or magazines, there are hundreds of ads that tell us how special customers
- ( ) world. This is a day for companies and businesses to reflect on the importance of providing good customer
- ( ) "keeping the customer satisfied," or are they just interested in profits? Have you ever visited a customer care
- (**1**) Customer Service Day is on January the 17th. At least, it is in America. Not sure about the rest of the
- ( ) are. How many ads and TV commercials really make you feel important? Perhaps it's a good time
- ( ) on Customer Service Day, customers will come again, and again, and again. Staff should always go the extra
- ( ) mile for customers and remember that service is always with a
- ( ) day it is! If that doesn't work, ask them if they really think "Customer is King". Are companies most interested in
- ( ) for customers (that's you) to complain if you don't get good service. You could remind the sales staff what
- ( ) What do you think of Customer Service Day? Don't you think it should be every
- ( ) service. It's also a day for customer service managers and staff to explore new ways to keep the customer
- ( ) smile. Customer Service Day is also the time for bosses to thank their hardest-working customer service representatives.

## **SCRAMBLED SENTENCES**

With a partner, put the words back into the correct order.

1.	Not world the of rest the about sure
2.	good service importance providing customer the of
3.	new explore happy customer the keep to ways
4.	to according goes everything If plan
5.	a with always is service that remember smile
6.	every think day it should Don't be you ?
7.	feel TV really you important commercials make
8.	staff it could sales day You the what is remind
9.	interested satisfied customer the keeping in
10.	ever you Have service poor about complained ?

## **DISCUSSION** (Write your own questions) <u>STUDENT A's QUESTIONS</u> (Do not show these to student B)

1.	 	
2.	 	
3.	 	
4.		
5.		
6.	 	

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**CUSTOMER SERVICE DAY** 

### **DISCUSSION** (Write your own questions) <u>STUDENT B's QUESTIONS</u> (Do not show these to student A)

1.		 	
2.			
3.			
4.	 	 	
5.	 	 	
6.	 	 	

## THE CUSTOMER SERVICE DAY SURVEY

Write five questions about Customer Service Day in the table. Do this in pairs/groups. Each student must write the questions on his / her own paper.

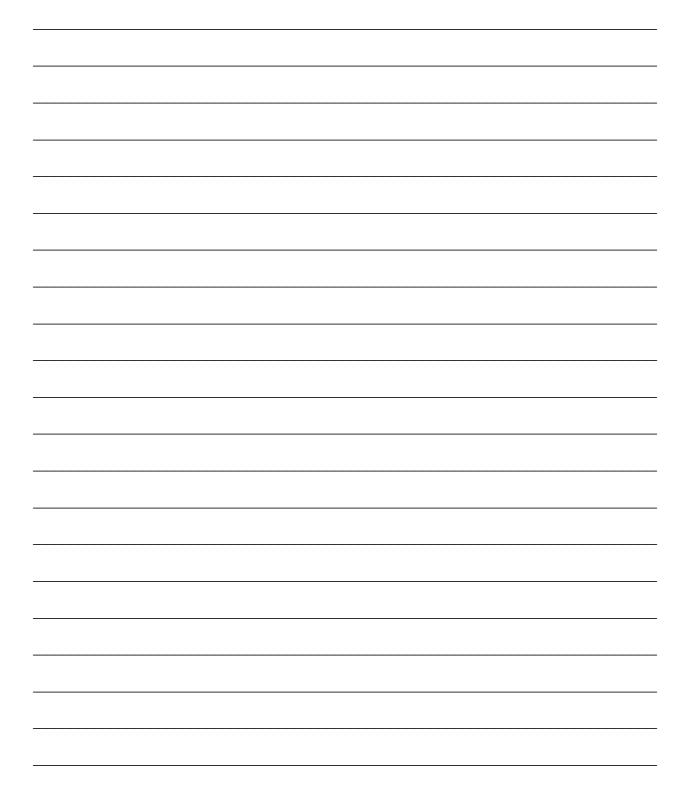
Without your partner, interview other students. Write down their answers.

	STUDENT 1	STUDENT 2	STUDENT 3
Q.1.			
Q.2.			
Q.3.			
Q.4.			
Q.5.			

Return to your original partner(s) and share and talk about what you found out. Make mini-presentations to other groups on your findings.

## WRITING

Write about Customer Service Day for 10 minutes. Show your partner your paper. Correct each other's work.



## HOMEWORK

**1. VOCABULARY EXTENSION:** Choose several of the words from the text. Use a dictionary or Google's search field (or another search engine) to build up more associations / collocations of each word.

**2. INTERNET:** Search the Internet and find more information about Customer Service Day. Talk about what you discover with your partner(s) in the next lesson.

**3. MAGAZINE ARTICLE:** Write a magazine article about Customer Service Day. Write about what happens around the world. Include two imaginary interviews with people who did something on this day.

Read what you wrote to your classmates in the next lesson. Give each other feedback on your articles.

**4. POSTER:** Make your own poster about Customer Service Day. Write about will happen on this day around the world.

Read what you wrote to your classmates in the next lesson. Give each other feedback on your articles.